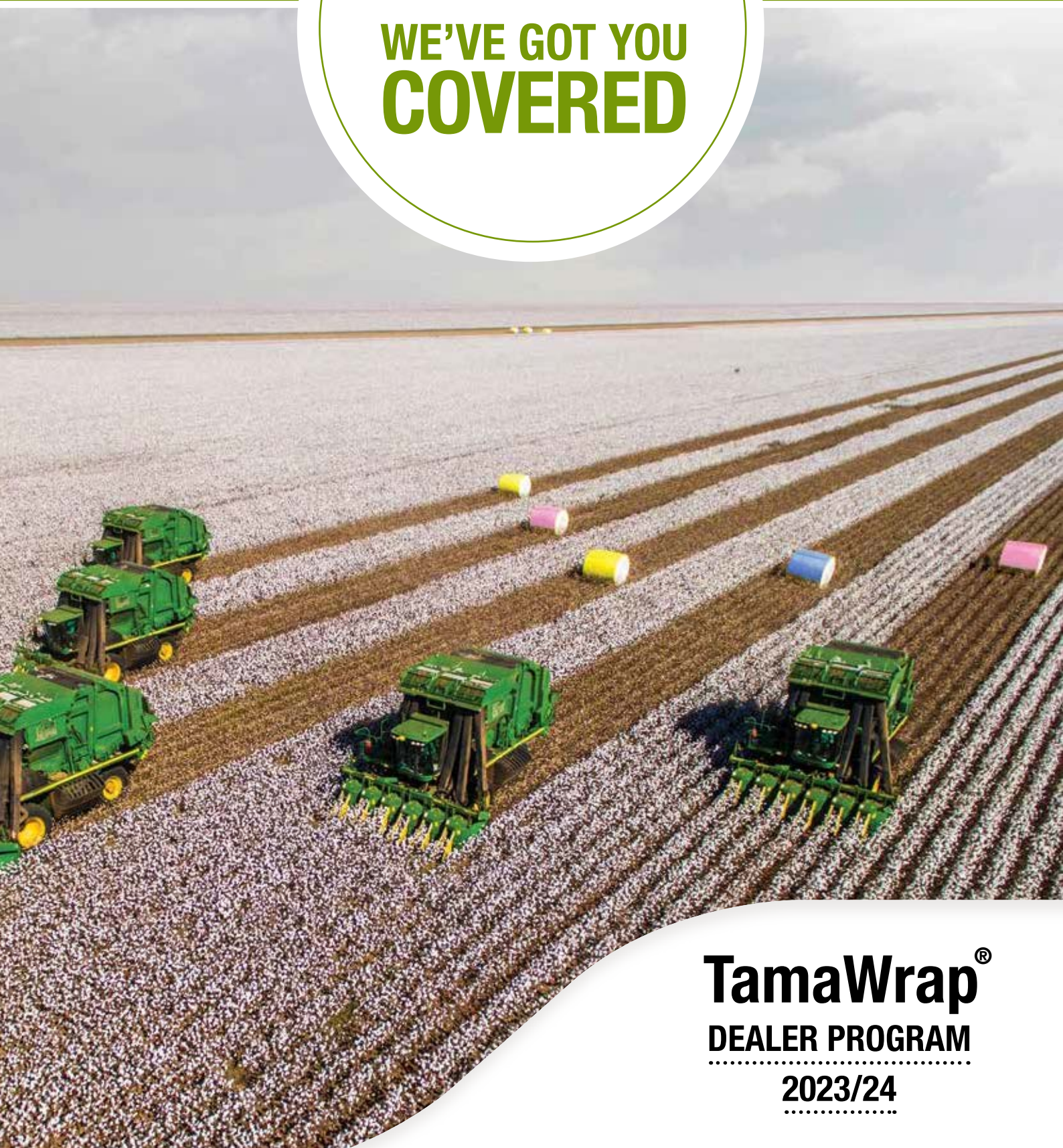




**WE'VE GOT YOU
COVERED**



TamaWrap[®]
DEALER PROGRAM
.....
2023/24
.....

Welcome to the TamaWrap® buying guide 2023/24

Every year, we strive to bring you and your growers' greater value.

This season, we're bringing you new developments we're excited to share.

From our rewards programs, to our core recycling initiative, we're here to provide the best service we possibly can, to help you and your customers succeed.

In our 2023/24 buying guide, you will find all the information you need to offer your growers greater value this season.

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GET MORE

FROM THIS COTTON SEASON



Welcome to our re-imagined program:

Discover an upgraded experience with us! Our program has undergone a remarkable transformation, ensuring you enjoy the finest rewards and non-stop value! It's simple. It's better. It's even fun. Experience the difference today!



Scan to join

TamaWrap⁺
 WE'VE GOT YOU
COVERED



**THE ONLY WRAP
 RECOMMENDED BY
 JOHN DEERE**

TamaWrap⁺ Yellow... The ORIGINAL cotton wrap

Every year you'll see us out in fields across Australia, testing new products so that each module is perfectly contained, every bale, every time.

- 14 Years of proven success
- Zero cotton waste
- The original and still the best premium wrap in the market
- Unrivalled consistency and performance
- Maintain reliable automatic packaging

**THE ONLY John Deere recommended wrap for
 all John Deere Round Module harvesters**



TamaWrap⁺

Proudly Supporting

**McGrath
 Foundation**



THANK YOU

Since 2014, Tama Australia has raised a total of \$437,000 from the sales of TrioPLUS Pink silage film and TamaWrap+ Pink.

**Quantity of Pink Available for 2024 season is
 202,176 wraps (936 pallets)**

**\$.40c per portion (\$9.60 per roll) is donated
 to McGrath Foundation**

TamaWrap®

Have you heard about TamaWrap Blue?



Tama Australia is happy to bring you a proven lower cost alternative.
Now you can enjoy many of the benefits of TamaWrap®, in a value price:

- Consistent performance
- 4 RFID tags
- Up to 6 month's durability in the field
- Tama Australia service and support
- John Deere dealer distribution
- TamaWrap, the only wrap approved by John Deere

From 2024, Tama Australia is now a proud
partner of Beyond Blue, donating \$.20c per
portion (\$4.80 per roll)



Core Collection Program

We're committed to finding long-term solutions for on-farm waste.

In 2024, look out for pallets containing re-used cores!



TamaWrap
CORE RECYCLING 
SUSTAINABILITY THROUGH RECYCLING FARM GROWN SOLUTIONS

- ✓ Place stillage out of direct sunlight
- ✓ Place clean cores in stillage

Contact for collection
CottonCustomerService@Tama-Australia.com.au
03 9361 8100

Malcolm.George@Tama-Australia.com.au
0407 130 133

James.Baker@Tama-Australia.com.au
0457 194 357



**THIS PALLET OF
TAMAWRAP
CONTAINS 100%
RE-USED CORES!**



TamaWrap™
CORE COLLECTION
SUSTAINABILITY THROUGH RE-USE

For five years, we've been operating a core collection program for growers.
By strategically placing stillages on-farm and at dealerships, we are collecting
cores for re-use and recycling.

Collection only available for Tamawrap® cores.
Clean cores only - no damaged cores.

FAQ

How many cores fit in a stillage?
Approximately 100 cores

When will collection take place?
After harvest - we'll be contacting everyone during our annual collection or when stillages are full.
Please note - to maximise freight we will only be collecting full stillages.

Who do I contact when our stillage is full?
Call TamaWrap customer service, 03 9361 8100; Malcolm George 0407 130 133 or James Baker 0457 194 357

Tama Cotton Support App

We understand back-up support is critical.

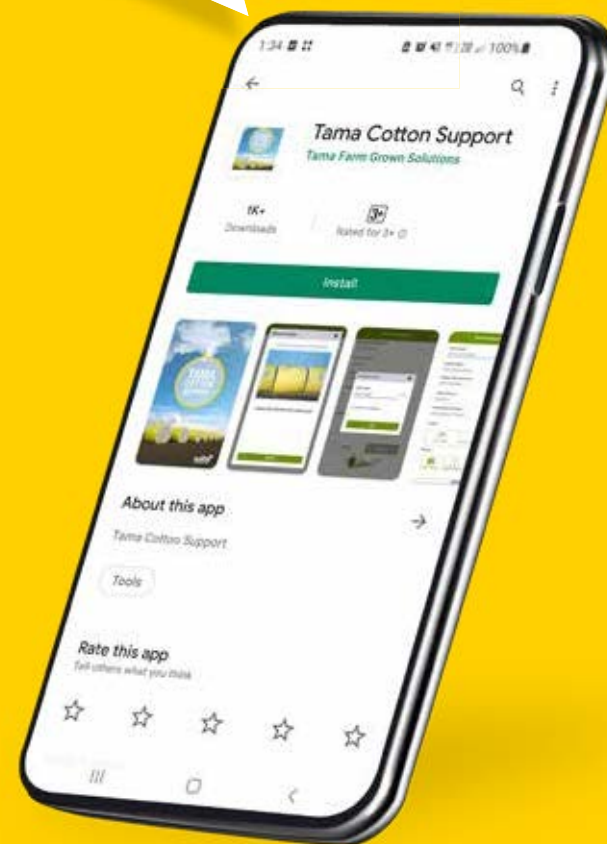
Tama Cotton Support App provides a quick easy method of reporting any problems with TamaWrap® in the field, or during transport.

And now, we have included troubleshooting information!

Once you or your customer has lodged a request, we are notified straight away. And with all details already lodged in the App, we can help you resolve any issues more efficiently than ever before!

It's simple and easy to use - even when there's no phone service.

All producers, contractors and dealerships must lodge their Service Requests by using the Tama Cotton Support App.



How it works:



Tama Cotton R&D

Tama continually invests significant efforts in renewing and improving our products and our production methods so that farmers and contractors may benefit from a product that best suits their needs.

With a rich history of manufacturing cutting-edge products, Tama's relentless commitment to R&D has significantly impacted the cotton industry.

Tamawrap[®], a flagship innovation from Tama exemplifies the transformative power of R&D in the cotton industry. TamaWrap⁺ was launched in 2009 and quickly became an unseparated part of the John Deere On-Board Module Builder Revolution, replacing the traditional cotton harvesting system which included the basket harvester, boll buggy and module builder. Since then, Tama and John Deere have continued to conduct regular R&D projects globally, not just within Australia.

These global efforts are consistently focusing on:

- Reducing contamination
- Maintain quality of cotton in round modules when exposed to extreme conditions
- Eliminating waste
- Improving efficiencies in the harvesting process

Similar to what has happened every season since the realease of the Round Module picker in Australia, Tama has been in the field conducting trials.

In May 2023, Tama Commercial Manager Simon Long, Territory Sales Manager Malcolm George, TamaWrap R&D mechanical engineer, Nimrod Lindenbaum & TamaWrap R&D Product Line Manager, Gali Peled conducted an extensive R&D trial in Moree designed to test and monitor the performance of new product technologies, as well as refining existing products.

24 modules were isolated for this trial and will be monitored continually over the coming 12 months as part of new product technology development aiming to improve the weathering capability of the TamaWrap product.

Already unrivalled, and now joined by the cost effective TamaWrap Blue product, TamaWrap continues to leverage cutting-edge technologies that have been refined through rigorous R&D.



VOLUME DISCOUNT

PREMIUM & TAMABLUE WRAP

Volume discount will be paid on all orders placed prior to the end of July. Payment will be made directly to end users, subject to dealer approval. Payment will be processed prior to the end of August.

TamaWrap®

Customer size (Pallets)	Discount \$/Wrap
24-49	\$ 0.50
50-74	\$ 0.75
75-99	\$ 1.00
100-149	\$ 1.00
150-199	\$ 1.25
200+	\$ 1.50

TamaWrap®

Customer size (Pallets)	Discount \$/Wrap
24-49	\$ 0.25
50-74	\$ 0.38
75-99	\$ 0.50
100-149	\$ 0.50
150-199	\$ 0.63
200+	\$ 0.75

To be eligible for the volume discount offer, customers will need to lodge their purchase invoices received during the season through our Tama rewards portal.

- Login to tamarewards.com.au
- Submit a claim
- Complete claim details and attach the invoice



The volume discount order period will run until July 30th, 2024. Submissions of claims must be received by August 19th, 2024. Beyond this date the window will be closed.

Tama is committed to reduce plastic waste, while recognising the importance of using and disposing of plastic properly, in order to ensure sustainable development.



Core Labels & Maintenance for TamaWrap® Products

We highly recommend exhausting your supply of grey and orange labelled wrap before using the pink label.



HANDLING RECOMMENDATIONS*


- Lift one pallet at a time
- Use a forklift with a minimum lift capacity of 2 tonnes
- When lifting pallets from the narrow end, long forks are recommended to avoid damage

STORAGE REQUIREMENTS

- Keep TamaWrap® in the original packaging until use
- Store under cover out of direct sunlight, excessive heat, and moisture
- Always avoid outside storage
- Stacking of pallets two high is permissible with the correct handling equipment

RECOMMENDATIONS

- Please ensure the previous seasons product is used first. Rotate stock accordingly

*  Instructions apply for all Tamawrap rolls.



Tama Limited Warranty for TamaWrap® Products

Tama warrants and agrees that the individual wrap portion by individual serial number used in John Deere Round Module Cotton Harvesters sold hereunder shall be free of defect, in workmanship and/or materials, for a period of 24 months following the first delivery of TamaWrap® to the buyer and for 6 months after the module was made, provided that:

- The TamaWrap® is kept in their original packaging.
- The TamaWrap® is stored under cover and are not exposed to extreme heat, direct sunlight, or moisture during storage. Double stacking of pallets is permissible with proper handling equipment.
- TamaWrap® products are designed to be staged outside for a maximum of 6 months. Make sure modules are not left exposed to the sun for a longer period of time.
- The TamaWrap® are used in accordance with user manuals or other instructions furnished by Tama.
- Request for warranty by individual serial number must be requested in the use season as the incident occurs.
- Tama's responsibility under this Warranty regarding TamaWrap® found to be defective, will be to replace the defective TamaWrap® with appropriate substitute TamaWrap® free of charge or to refund to dealer the price paid for such TamaWrap® at Tama's sole discretion.
- Tama will not be responsible for and will have no obligation to make repairs or replacements required, in whole or in part, in case the conditions above were not fulfilled.
- REPAIR, REPLACEMENT OR REFUND IN THE MANNER PROVIDED ABOVE WILL CONSTITUTE FULFILLMENT OF ALL OF TAMA'S OBLIGATIONS WITH RESPECT TO THE QUALITY AND PERFORMANCE OF THE PRODUCTS. TAMA HAS MADE AND MAKES NO OTHER WARRANTIES WHATSOEVER WITH RESPECT TO THE PRODUCTS, EXPRESS OR IMPLIED.

Tama Trademark and Patents

The TamaWrap® with Z-LOCK® wrap portion is a Tama patented product:
Australia Patent No. 2005300259 ; China Patent No. 200580020614 ; Turkey Patent No. TR2006 07638B ;
Israel Patent No. 180527 ; India Patent No. 254696 ; South Africa Patent No. 2006/09928



KEY CONTACTS

Order placement

Email: CottonCustomerService@Tama-Australia.com.au
PH: 03 9361 8100

Katrina Rinckes – TamaWrap® Customer Support

Email: CottonCustomerService@Tama-Australia.com.au
Mob: 0487 487 334

Jason Amos – Regional Commercial Director

Email: Jason.Amos@Tama-Oceania.com
Mob: 0418 553 853

Simon Long – TamaWrap® Commercial Manager

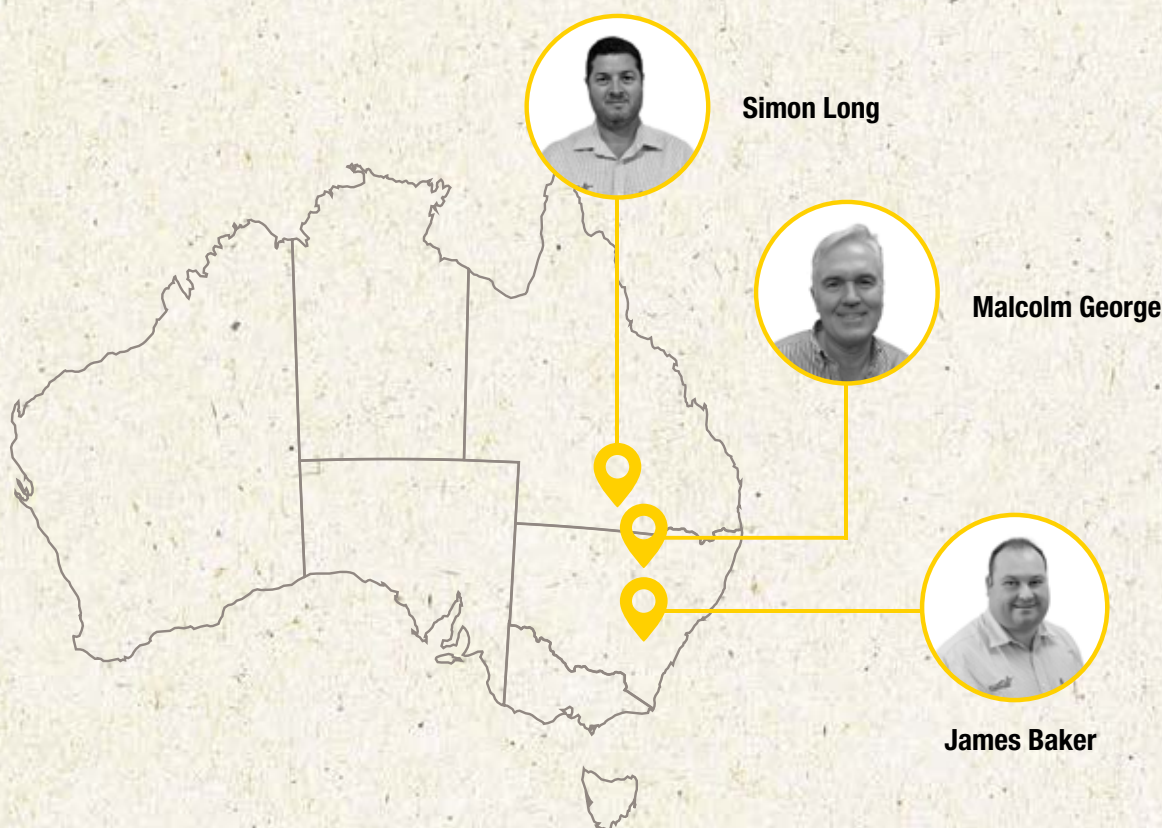
Email: Simon.Long@Tama-Australia.com.au
Mob: 0407 749 543

Malcolm George – TamaWrap® Sales Manager

Email: Malcolm.George@Tama-Australia.com.au
Mob: 0407 130 133

James Baker – TamaWrap® Territory Manager

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